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To: Gerri Doyle
MoDOT Kansas City District
Senior Transportation Planner

From: Raymond Webb
Traffic Operations Manager

Date: December 20, 2013

Re: Proprietary Item Request for Approval
Alvarion Radio Communication System

Project: Operation Green Light – STP 3301(433)

I do hereby certify that in accordance with the requirements of 23 CFR 635.411(a)(2), no equally suitable alternate exists for this patented or proprietary item.



State Design Engineer FOR

Mid-America Regional Council (MARC) has operated and maintained an extensive regional wireless network in support of the Operation Green Light Project consisting of 900 MHz, 5.3 GHz, 5.4 GHz, and 5.8 GHz Alvarion radios. Alvarion radios use proprietary encryption standards which are not available on other radios and is typical of the industry in that they are not interchangeable. This proprietary encryption standard helps to assure that the network is secure and eliminates the possibility of compatibility with other radios. By using Alvarion radios we can be assured that the communication link will not interfere with the existing wireless network. It is important that the new wireless radio links be compatible with the existing wireless system and network and not interfere with any existing communication connections. In addition, the proposed Alvarion radios will be connecting to the existing Alvarion radio network and transmitting and receiving encrypted data from this existing network.

In the past MARC has ordered directly from Alvarion using a regionally bid contract through Kansas City Regional Procurement Cooperative (KCRPC). In the summer of 2013, Alvarion went into receivership with its creditors. At this time, all supply chain and ordering processes were suspended. However, in the fall of 2013, Alvarion came out of receivership with a new owner and new ordering processes. Currently, MARC has been notified that in order to purchase any new equipment MARC would need to utilize either of the two distributors that Alvarion has agreements with as Alvarion no longer sells to the end user. This has made our current contract null and void. Alvarion has indicated that the two distributors will honor the 30% discount that MARC has historically had with Alvarion.

The two new distributors are listed below:

Winncom Technologies Corp.
30700 Carter Street, Suite A
Solon, Ohio 44139
(440) 498-9510 Ext 156

Chair
Marge Vogt
Councilmember
Olathe, Kan.

1st Vice Chair
Jan Marcason
Councilmember
Kansas City, Mo.

2nd Vice Chair
Ed Peterson
Commissioner
Johnson County, Kan.

Treasurer
David Bower
Mayor
Raytown, Mo.

Secretary
Curt Skoog
Councilmember
Overland Park, Kan.

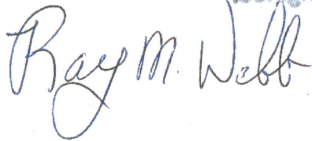
Executive Director
David A. Warm

Fax: 440-498-9511

Hutton Communications
2520 Marsh Lane
Carrollton, TX 75006
(972) 417-0100
Fax: (972) 417-0180

We believe it to be in the public's best interest to continue to use these products on this project as it will communicate and coordinate with the existing systems and thus request the ability to purchase this product as a proprietary item.

Sincerely,

A handwritten signature in blue ink that reads "Ray M. Webb". The signature is written in a cursive style with a horizontal line above it.

Ray M. Webb
Traffic Operations Manager